### PT Ramayana Lestari Sentosa Tbk

Financial statements as of December 31, 2019 and for the year then ended with independent auditors' report

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BOARD OF DIRECTORS' STATEMENT REGARDING THE RESPONSIBILITY FOR THE FINANCIAL STATEMENTS OF PT RAMAYANA LESTARI SENTOSA Tbk ("the Company") AS OF DECEMBER 31, 2019 AND FOR THE YEAR THEN ENDED WITH INDEPENDENT AUDITORS' REPORT

#### We, the undersigned:

1. Name

: AGUS MAKMUR

Office address

: Jl. K.H. Wahid Hasyim No. 220 A-B, Jak-Pus

Home address /

As stated in ID

: Kp. Paragajen RT / RW. 03 / 06, Cisarua - Bogor

Phone number

: (021) 3151563

Title

: President Director

2. Name

: SURYANTO

Office address

: Jl. K.H. Wahid Hasyim No. 220 A-B, Jak-Pus

Home address /

As stated in ID

: Jl. Mangga Besar IVL No. 71A, Jak-Bar

Phone number

: (021) 3151563

Title

: Director

#### Declare that:

- 1. We are responsible for the preparation and presentation of the Company's financial statements;
- 2. The financial statements have been prepared and presented in accordance with Indonesian Financial Accounting Standards;
- 3. a. All information contained in the Company's financial statements has been disclosed in a complete and truthful manner;
  - b. The Company's financial statements do not contain any incorrect information or material facts, and do not omit material information and facts;
- 4. We are responsible for the Company's internal control systems.

Thus, this statement is made truthfully.

Jakarta, April 24, 2020

Agus Makmur President Director

Suryanto Director

#### PT RAMAYANA LESTARI SENTOSA Tbk FINANCIAL STATEMENTS AS OF DECEMBER 31, 2019 AND FOR THE YEAR THEN ENDED WITH INDEPENDENT AUDITORS' REPORT

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# Purwantono, Sungkoro & Surja

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This report is originally issued in the Indonesian language.

#### Independent Auditors' Report

Report No. 00681/2.1032/AU.1/05/1561-2/1/IV/2020

## The Shareholders, Boards of Commissioners and Directors PT Ramayana Lestari Sentosa Tbk

We have audited the accompanying financial statements of PT Ramayana Lestari Sentosa Tbk, which comprise the statement of financial position as of December 31, 2019, and the statements of profit or loss and other comprehensive income, changes in equity, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of such financial statements in accordance with Indonesian Financial Accounting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' responsibility

Our responsibility is to express an opinion on such financial statements based on our audit. We conducted our audit in accordance with Standards on Auditing established by the Indonesian Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether such financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



This report is originally issued in the Indonesian language.

#### Independent Auditors' Report (continued)

Report No. 00681/2.1032/AU.1/05/1561-2/1/IV/2020 (continued)

#### Opinion

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of PT Ramayana Lestari Sentosa Tbk as of December 31, 2019, and its financial performance and cash flows for the year then ended, in accordance with Indonesian Financial Accounting Standards.

Purwantono, Sungkoro & Surja

Benediktio Salim, CPA

Public Accountant Registration No. AP.1561

April 24, 2020

#### PT RAMAYANA LESTARI SENTOSA Tbk STATEMENT OF FINANCIAL POSITION

As of December 31, 2019
(Expressed in Millions of Rupiah, Unless Otherwise Stated)

	Notes	December 31, 2019	December 31, 2018
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	2,4,26,28	2,208,119	1,950,775
Time deposits	2,5,28	714,600	464,656
Accounts receivable	28		
Trade	3		
Third parties	6	12,523	16,346
Others			
Related parties	2,23	1,961	1,513
Third parties	6,26	21,003	19,916
Short-term investments	2,7,28	110,093	86,068
Inventories - net	2,3,8,18,21		859,767
Prepaid expenses - net	2	6,647	6,878
Advances		62,497	60,990
Current portion of long-term	2,10a		
prepaid rent - net	19,23a,24	89,022	90,579
Total Current Assets		4,017,659	3,557,488
NON-CURRENT ASSETS			
Fixed assets - net	2,3,9,20	1,107,325	1,164,225
Long-term prepaid rent - net of			
current portion and	2,10a		
impairment loss - net	19,23a,24	393,709	407,822
Security deposits	2,10b,23b,28		31,706
Deferred tax assets - net	2,3,12	75,472	51,349
Intangible assets - net	2,3	10,312	12,217
Other non-current assets	2,28	12,356	18,240
<b>Total Non-Current Assets</b>		1,632,164	1,685,559
TOTAL ASSETS		5,649,823	5,243,047

# PT RAMAYANA LESTARI SENTOSA Tbk STATEMENT OF FINANCIAL POSITION (continued)

As of December 31, 2019
(Expressed in Millions of Rupiah, Unless Otherwise Stated)

	Notes	December 31, 2019	December 31, 2018
LIABILITIES AND EQUITY			
CURRENT LIABILITIES Accounts payable - third parties	2,27,28		
Trade	11	970,449	909,334
Others	26	79,595	31,468
Taxes payable	2,3,12	30,748	97,100
Accrued expenses	2,13,27,28	54,846	55,193
Total Current Liabilities		1,135,638	1,093,095
NON-CURRENT LIABILITY			
Liabilities for employee benefits	2,3,14	345,255	322,487
Total Liabilities		1,480,893	1,415,582
EQUITY			
Share capital - Rp50 par value			
per share (full amount)			
Authorized - 28,000,000,000 shares Issued and fully			
paid - 7,096,000,000 shares	15	354,800	354,800
Additional paid-in capital - net	2	149,662	132,494
Treasury share - 353,181,100 shares and			
373,181,100 shares as of December		4	
31, 2019 and 2018, respectively	2,15	(321,647)	(339,861)
Retained earnings: Appropriated		70,000	70,000
Unappropriated	16	3,970,557	3,659,800
Other comprehensive loss - net	7,14	(54,442)	(49,768)
Total Equity		4,168,930	3,827,465
TOTAL LIABILITIES AND EQUITY		5,649,823	5,243,047

#### PT RAMAYANA LESTARI SENTOSA Tbk STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the Year Ended December 31, 2019 (Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### Year Ended December 31,

		. 04. 2404 200	J. 11.501 0 1,
	Notes	2019	2018
REVENUES	2		
Outright sales	17	4,578,951	4,805,123
Commission on consignment sales	17	1,017,447	934,430
Total Revenues	17	5,596,398	5,739,553
COST OF OUTRIGHT SALES	2,8,18	(3,102,317)	(3,232,948)
GROSS PROFIT		2,494,081	2,506,605
	2,10a,10b,19		
Selling expenses	23b,23c,23d,24	(405,125)	(425,171)
General and administrative expenses	2,9,14,20,23b	(1,517,474)	(1,473,612)
Other income	2,8,21	17,386	18,421
Other expenses	2,7,8,21	(7,316)	(19,295)
INCOME FROM OPERATIONS		581,552	606,948
Finance income	2	186,900	134,701
Tax on finance income		(35,291)	(24,477)
INCOME BEFORE INCOME TAX		733,161	717,172
Income tax expense - net	2,12	(85,263)	(130,067)
INCOME FOR THE YEAR		647,898	587,105
OTHER COMPREHENSIVE INCOME (LOSS) Items that may be reclassified to profit or loss: Changes in fair value of available-for-sale financial assets Related income tax	2,7	(5,930) 1,483	(6,201) 1,550
Items that will not be reclassified to profit or loss: Remeasurement on liabilities		1,400	1,550
for employee benefits Related income tax	14	(302) 75	26,106 (6,527)
	_		(0,021)
OTHER COMPREHENSIVE INCOME (LOSS) FOR THE YEAR AFTER TAX	₹	(4,674)	14,928
TOTAL COMPREHENSIVE INCOME FOR THE Y	EAR	643,224	602,033
EARNINGS PER SHARE (full amount)	2,22	96.12	87.33
	<del></del>		

Balance as of December 31, 2019

#### PT RAMAYANA LESTARI SENTOSA Tbk STATEMENT OF CHANGES IN EQUITY For the Year Ended December 31, 2019

(321,647)

70,000

3,970,557

Other Comprehensive Loss

(15,481)

(38,961)

4,168,930

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

		Share Capital - Issued and Fully	Additional Paid-in Capital -	Treasury	Retained	l Earnings	Changes in Fair Value of Available-for-Sale	Remeasurement on Liabilities for Employee	
	Notes	Paid	Net	Shares	Appropriated	Unappropriated	Financial Assets - Net	Benefits - Net	Total Equity
Balance as of December 31, 2017		354,800	132,494	(339,861)	70,000	3,341,608	(6,383)	(58,313)	3,494,345
Total comprehensive income for the year		-	-	-	-	587,105	(4,651)	19,579	602,033
Payments of cash dividend	16	-	-	-	-	(268,913)	-	-	(268,913)
Balance as of December 31, 2018		354,800	132,494	(339,861)	70,000	3,659,800	(11,034)	(38,734)	3,827,465
Sales of treasury shares	15	-	17,168	18,214	-	-	-	-	35,382
Total comprehensive income for the year		-	-	-	-	647,898	(4,447)	(227)	643,224
Payments of cash dividend	16	-	-	-	-	(337,141)	-	-	(337,141)

149,662

354,800

# PT RAMAYANA LESTARI SENTOSA Tbk STATEMENT OF CASH FLOWS

# For the Year Ended December 31, 2019 (Expressed in Millions of Rupiah, Unless Otherwise Stated)

Year Ended December 31,

		rear Ended Dece	inder 31,
	Notes	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES Cash receipts from sales Cash payments to suppliers Cash payments for salaries		8,525,972 (6,837,548)	8,528,346 (7,215,438)
and employee welfare Payments for income taxes Cash receipts from:		(664,017) (173,011)	(631,610) (73,151)
Finance income - net Other operating activities		150,966 73,272	109,583 69,423
Net Cash Provided by Operating Activities	-	1,075,634	787,153
CASH FLOWS FROM INVESTING ACTIVITIES Proceeds from sales of short-term investments Proceeds from sales of fixed assets Additions in security deposits Additions in intangible assets Placement of short-term investments Additions in long-term rent Additions in fixed assets Withdrawal (placement) of time deposits - net  Net Cash Provided by (Used in) Investing Activities CASH FLOWS FROM FINANCING ACTIVITIES	-	10,045 1,114 (1,789) (4,025) (40,000) (98,656) (133,276) (249,944) (516,531)	74,883 441 (1,414) (178) (40,000) (59,804) (107,706) 814,412 <b>680,634</b>
Sales of treasury shares Payments of cash dividend	15 16	35,382 (337,141)	(268,913)
Net Cash Used in Financing Activities	- -	(301,759)	(268,913)
NET INCREASE IN CASH AND CASH EQUIVALENT	S	257,344	1,198,874
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		1,950,775	751,901
CASH AND CASH EQUIVALENTS AT END OF YEAR	4	2,208,119	1,950,775
	<del>-</del>		

# As of December 31, 2019 and For the Year Then Ended (Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 1. GENERAL

#### a. Establishment of the Company

PT Ramayana Lestari Sentosa Tbk (the "Company") was established in Indonesia based on Notarial Deed No. 60 dated December 14, 1983 of R. Muh. Hendarmawan, S.H. The Deed of Establishment was approved by the Ministry of Justice of the Republic of Indonesia in its Decision Letter No. C2-5877.HT.01.01.TH.85 dated September 17, 1985 and was published in the Addendum No. 589 of the State Gazette No. 9 dated October 3, 1985. The Company's Articles of Association has been amended several times, the latest amendment regarding the approval from shareholders for the changes the Company's Article of Association to adjust with the regulation of Financial Service Authority ("OJK") of which as notarized under Notarial Deed No. 5 dated September 16, 2015 of Rianto, S.H. The amendment of the Articles of Association has been approved by the Ministry of Law and Human Rights of the Republic of Indonesia in its Decision Letter No. AHU-0024968.AH.01.11.Tahun 2016 dated February 25, 2016.

The Company started its commercial operations in 1983. According to Article 3 of the Company's Articles of Association, the Company operates a chain of department stores, which sell various items such as clothes, accessories, bags, shoes, cosmetics and daily needs through the Company's department store and supermarket. In 2019, the Company closed two (2) stores. As of December 31, 2019 and 2018, the number of stores operated by the Company are as follows:

	December 31, 2019	December 31, 2018
Ramayana	112	113
Robinson	3	4
Cahaya	2	2

On September 30, 2018, the Company has terminate the agreement with SPAR. All the stores operated by the Company are located in Jakarta, Java (West Java, East Java and Central Java), Sumatera, Bali, Kalimantan, Nusa Tenggara, Sulawesi and Papua. The Company's head office is located in Jl. K.H. Wahid Hasyim No. 220 A-B, Jakarta 10250.

The Company's ultimate shareholder is PT Ramayana Makmursentosa with 58.80% ownership in the Company.

#### b. The Company's Public Offering

On June 26, 1996, the Company received the effective statement from the Chairman of the Capital Market and Financial Institution Supervisory Agency ("BAPEPAM-LK") in its Decision Letter No. 1038/PM/1996 to offer 80 million shares to the public with par value of Rp500 (full amount) per share through the Indonesia Stock Exchange at offering price of Rp3,200 (full amount) per share. Since then, the Company has conducted the following capital transactions:

- 1. On September 15, 1997, the Company issued bonus shares, whereby each shareholders holding one share was entitled to receive one new share. The outstanding shares became 700,000,000 shares.
- 2. On June 8, 2000, the Company changed the par value per share from Rp500 (full amount) per share to Rp250 (full amount) per share. The outstanding shares became 1,400,000,000 shares.
- 3. On June 18, 2004, the Company changed the par value per share from Rp250 (full amount) per share to Rp50 (full amount) per share. The outstanding shares became 7,000,000,000 shares.

### As of December 31, 2019 and For the Year Then Ended

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 1. **GENERAL** (continued)

#### b. The Company's Public Offering (continued)

Since then, the Company has conducted the following capital transactions: (continued)

- 4. On July 4, 2005, the Company issued 32,000,000 shares in connection with the exercise of share options by the employees (ESOP). The outstanding shares became 7,032,000,000 shares.
- 5. On October 2, 2006, the Company issued 32,000,000 shares in connection with the exercise of share options by the employees (ESOP). The outstanding shares became 7,064,000,000 shares.
- 6. On July 28, 2010, the Company issued 32,000,000 shares in connection with the exercise of share options by the employees (ESOP). The outstanding shares became 7,096,000,000 shares.
- 7. Starting on August 25, 2015 until December 31, 2015, the Company has purchased 208,332,000 treasury shares. The outstanding shares became 6,887,668,000 shares.
- 8. During 2016, the Company has purchased 164,849,100 treasury shares. The outstanding shares became 6,722,818,900 shares.
- 9. On February 15, 2019 the Company has sold 20,000,000 treasury shares. The outstanding shares became 6,742,818,900 shares (Note 15).

The Company has listed all of its shares in the Indonesia Stock Exchange.

#### c. Boards of Commissioners and Directors, Audit Committee and Employees

As of December 31, 2019, the composition of the Company's Boards of Commissioners and Directors are as follows:

Board of Commissioners	Board of Directors

Paulus Tumewu	- President Commissioner	Agus Makmur	- President Director
Jane Melinda Tumewu	- Commissioner	Suryanto	- Director
Mohammad Iqbal	- Commissioner	Gantang Nitipranatio	- Director
Kismanto	<ul> <li>Commissioner</li> </ul>	Muhamad Yani	- Director
Koh Boon Kim	- Independent Commissioner	Halomoan Hutabarat	<ul> <li>Indepedent Director</li> </ul>
Selamat	- Independent Commissioner		

As of December 31, 2018, the composition of the Company's Boards of Commissioners and Directors are as follows:

Board of Commissioners		Board of Directors		
Paulus Tumewu Mohammad Iqbal Kismanto Koh Boon Kim Selamat	<ul> <li>President Commissioner</li> <li>Commissioner</li> <li>Commissioner</li> <li>Independent Commissioner</li> <li>Independent Commissioner</li> </ul>		<ul> <li>President Director</li> <li>Vice President Director</li> <li>Director</li> <li>Director</li> <li>Director</li> <li>Director</li> <li>Director</li> </ul>	

# As of December 31, 2019 and For the Year Then Ended

#### (Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 1. **GENERAL** (continued)

#### c. Boards of Commissioners and Directors, Audit Committee and Employees (continued)

As of December 31, 2019 and 2018 the composition of the Company's audit committee are as follows:

Chairman: - Selamat

Members: - Ruddy Hermawan Wongso

- Andreas Lesmana

The establishment of the Company's audit committee has complied with OJK Rule No. IX.I.5.

The Company's key management consists of Boards of Commissioners and Directors.

As of December 31, 2019 and 2018, the Company has 6,659 and 7,734 employees, respectively (unaudited).

The Company's financial statements were completed and authorized for issuance by the Company's Board of Directors on April 24, 2020.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### a. Statement of Compliance and Basis of Preparation of the Financial Statements

The financial statements have been prepared in accordance with Indonesian Financial Accounting Standards ("SAK"), which comprise the Statements and Interpretations issued by the Board of Financial Accounting Standards of the Indonesian Institute of Accountants and the Regulations and Guidelines on Financial Statement Presentation and Disclosures issued by OJK.

The financial statements have been prepared in accordance with Statement of Financial Accounting Standards ("PSAK") 1, "Presentation of Financial Statements".

The financial statements have been prepared on accrual basis and using the historical cost basis except as otherwise disclosed in the related notes herein.

The statement of cash flows present receipts and disbursements of cash and cash equivalents classified into operating, investing and financing activities, where the cash flows from operating activities are presented using the direct method.

The financial reporting period of the Company is January 1 - December 31.

The accounts included in the Company's financial statements are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The financial statements are presented in Rupiah which is the functional currency of the Company.

All amounts in the financial statements are rounded to and presented in millions of Rupiah, unless otherwise stated.

# As of December 31, 2019 and For the Year Then Ended

#### (Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### b. Cash and Cash Equivalents

Cash and cash equivalents represent cash on hand and in banks and time deposits with maturities of three (3) months or less at the time of placement, not pledged as collateral for loans and without restrictions in the usage.

For the purpose of the statement of cash flows, cash and cash equivalents consist of cash on hand and in banks and time deposits as defined above, net of outstanding overdraft, if any.

#### c. Transactions with Related Parties

The Company has transactions with related parties as defined in PSAK 7.

Transactions with related parties are made based on terms agreed by the parties, which may not be the same as those of the transaction between unrelated parties.

All significant transactions and balances with related parties are disclosed in the relevant notes to the financial statements.

#### d. Inventories

Inventories are stated at the lower of cost or net realizable value. Cost is determined by moving-average method which includes all costs that occur to get this inventories to the location and current conditions. Net realizable value is the estimated selling price in the ordinary course of business, less estimated cost of completion and the estimated cost necessary to make the sale.

The Company provides allowance for obsolescence and/or decline in values of inventories based on periodic reviews of the physical condition and net realizable values of the inventories.

#### e. Fixed Assets

All fixed assets are initially recognized at cost, which comprises its purchase price and any costs directly attributable in bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Subsequent to initial recognition, fixed assets are carried at cost less any subsequent accumulated depreciation and impairment losses.

Depreciation of an asset starts when it is available for use and is computed using the straight-line method based on the estimated useful lives of the assets:

	Years
Buildings	10 - 20
Building renovations and improvements	4 - 8
Store equipments	4 - 8
Transportation equipments	4
Office equipments	4 - 8

As of December 31, 2019 and
For the Year Then Ended
(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### e. Fixed Assets (continued)

An item of fixed asset is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in statement of profit or loss and other comprehensive income in the year the asset is derecognized.

The asset's residual values, useful lives and methods of depreciation are reviewed, and adjusted prospectively if appropriate, at each financial year end.

Lands are stated at cost and not depreciated.

Legal cost of land rights in the form of Business Usage Rights ("Hak Guna Usaha" or "HGU"), Building Usage Right ("Hak Guna Bangunan" or "HGB") and Usage Rights ("Hak Paka" or "HP") when the land was acquired initially are recognized as part of the cost of the land under the "Fixed Assets" account and not amortized. Meanwhile the extension or the legal renewal costs of land rights in the form of HGU, HGB and HP were recognized as part of "Deferred Charges" account in the statement of financial position and were amortized over the shorter of the rights' legal life and land's economic life.

Repairs and maintenance are taken to the profit or loss when these are incurred. The cost of major renovation and restoration is included in the carrying amount of the related fixed asset when it is probable that future economic benefits in excess of the originally assessed standard of performance of the existing asset will flow to the Company, and is depreciated over the remaining useful life of the related asset.

#### Construction in Progress

Construction in progress is stated at cost and presented as part of the fixed assets. The accumulated costs will be reclassified to the appropriate fixed assets account when construction is substantially completed and the asset is ready for its intended use. Assets under construction are not depreciated as these are not yet available for use.

#### f. Intangible Assets

Intangible assets acquired separately are measured on initial recognition at cost. Subsequent to initial recognition, intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any.

Intangible assets comprising of application development, system development and computer software, include all direct costs related to preparation of the assets for their intended use, amortized using the straight-line method over four (4) years.

At each reporting date, the useful lives and amortization method are reviewed by the management of the Company, and adjusted prospectively, if appropriate.

As of December 31, 2019 and
For the Year Then Ended
(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### g. Impairment of Non-Financial Assets

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, the Company estimates the asset's recoverable amount. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. A previously recognized impairment is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss is recognized. Where an impairment loss is subsequently reversed, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the statement of profit or loss and other comprehensive income.

#### h. Leases

The Company adopted PSAK 30, "Lease", when a lease includes both land and building elements, an entity should assess the classification of each element separately whether as a finance or an operating lease.

The Company classifies leases based on the extent to which risks and rewards incidental to the ownership of a leased asset are vested upon the lessor or the lessee, and the substance of the transaction rather than the form of the contract.

#### Finance Lease - as Lessee

A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership of the leased assets. Such leases are capitalized at the inception of the lease at the fair value of the leased property or, if lower, at the present value of minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of liability. Finance cost are charged directly to the current year operation.

If there is reasonable certainty that the lessee will obtain ownership by the end of the lease term, the leased asset is depreciated over the estimated useful lives of the assets. Capitalized leased assets are depreciated over the shorter of the estimated useful life of the asset or the lease term, if there is no reasonable certainty that the Company will obtain ownership by the end of the lease term. Any excess of sales proceeds over the carrying amount of an asset in a sale-and-leaseback transaction is deferred and amortized over the lease term.

#### **Operating Lease - as Lessee**

A lease is classified as an operating lease if it does not transfer substantially all the risks and rewards incidental to ownership of the leased asset. Accordingly, the related lease payments are recognized in profit or loss on a straight-line basis over the lease term.

#### **Operating Lease - as Lessor**

Leases where the Company does not transfer substantially all the risks and rewards of ownership of the asset are classified as operating leases.

As of December 31, 2019 and
For the Year Then Ended
(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### i. Prepaid Expenses

Prepaid rent is amortized using the straight-line method over the rental period. The current portion of the prepaid rent to be charged to operation within one (1) year is presented as "Current Portion of Long-term Prepaid Rent - Net" account in the statement of financial position.

On the other hand, the long-term portion of prepaid rent is presented as "Long-term Prepaid Rent - Net of Current Portion and Impairment Loss - Net" account in the statement of financial position.

#### j. Financial Instruments

#### **Financial Assets**

The Company's financial assets include cash and cash equivalents, time deposits, trade receivables, other receivables, security deposits and other non-current assets, which are classified as loans and receivables, and short-term investments, which are classified as available-for-sale financial assets. Financial assets are initially recognized at fair value.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such financial assets are subsequently measured at amortized cost using the effective interest method, less impairment, if any. The losses arising from impairment are recognized in the statement of profit or loss and other comprehensive income.

#### Available-for-sale ("AFS") financial assets

AFS financial assets are non-derivative financial assets that are designated as available-for-sale or those that are not classified as financial assets at fair value through statement of profit or loss and other comprehensive income, loans and receivables or held-to-maturity investments. After initial measurement, AFS financial assets are measured at fair value with unrealized gains or losses recognized in equity in the statement of financial position until the investment is derecognized. At that time, the cumulative gain or loss previously recognized in equity shall be reclassified to profit or loss as a reclassification adjustment.

#### Impairment of financial assets

The Company assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred "loss event") and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Trade receivables are carried at original invoice amount net of allowance for impairment loss, if any. An estimate of allowance for impairment loss is made when there is objective evidence (such as probability of insolvency or significant financial difficulties of the debtor) that the Company will not be able to collect the receivables under the original terms of the invoice and is established through provisions charged to income. The outstanding balance of trade receivables is derecognized and written off against the allowance for impairment loss when assessed to be uncollectible.

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#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### j. Financial Instruments (continued)

Financial Assets (continued)

Impairment of financial assets (continued)

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate.

The Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Company determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment of impairment.

#### **Financial Liabilities**

The Company's financial liabilities include trade payables, other payables and accrued expenses and are initially recognized at fair value, inclusive of directly attributable transaction costs.

#### Loans and borrowings

After initial recognition, loans and borrowings are subsequently measured at amortized cost using the effective interest method. Gains and losses are recognized in the statement of profit or loss and other comprehensive income when the liabilities are derecognized as well as through the effective interest method amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest amortization is included in finance costs in the statement of profit or loss and other comprehensive income

#### **Derecognition of Financial Assets and Liabilities**

#### Financial Assets

A financial asset is derecognized when (i) the rights to receive cash flows from the asset expired, or (ii) the Company transferred their rights to receive cash flows from the asset or have assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement, or (iii) the Company have transferred substantially all the risks and rewards of the asset, or have neither transferred nor retained substantially all the risks and rewards of the asset but have transferred the control of the asset.

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#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### j. Financial Instruments (continued)

<u>Derecognition of Financial Assets and Liabilities</u> (continued)

#### Financial Liabilities

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires.

When an existing liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of profit or loss and other comprehensive income.

#### Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

#### k. Employee Benefits

The cost of providing benefits under the defined benefits plan is determined using the Projected Unit Credit method.

Re-measurements of the net defined benefit liability (asset), which are recognized as other comprehensive income, consists of:

- i. Actuarial gains and losses;
- ii. The return on plan assets, excluding the amounts included in net interest on the net defined benefit liability (asset); and
- iii. Any change in the effect of the asset ceiling, excluding the amounts included in net interest on the net defined benefit liability (asset).

Re-measurements of the net defined benefit liability (asset) recognized in other comprehensive income will not be reclassified to profit or loss in the next periods. Past service costs are recognized in profit or loss at the earlier of:

- i. The date of the plan amendment or curtailment; and
- ii. The date that the Company recognizes related restructuring costs.

Net interest is calculated by applying discount rate to the net defined benefit liability (asset). The Company recognizes the following changes in the net defined benefit obligation under "General and Administrative Expenses" in the statement of profit or loss and other comprehensive income:

- i. Service costs comprising current service costs, past-service costs and gains and losses on curtailments; and
- ii. Net interest expense or income.

Gains or losses on the curtailment or settlement of a defined benefit plan are recognized when the curtailment or settlement occurs.

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#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### k. Employee Benefits (continued)

A curtailment occurs when an entity either:

- i. Is demonstrably committed to make a significant reduction in the number of employees covered by a plan; or
- ii. Amends the terms of a defined benefit plan so that a significant element of future service by current employees will no longer qualify for benefits, or will qualify only for reduced benefits.

A settlement occurs when the Company enters into a transaction that eliminates all further legal or constructive obligation for part or all of the benefits provided under a defined benefit plan.

#### I. Additional Paid-in Capital - Net

Additional paid-in capital - net represents the difference between the offering price and the par value of share capital, net of share issuance costs and additional paid-in capital in relation with tax amnesty program.

#### m. Foreign Currency Transactions and Balances

The Company considers the primary indicators and other indicators in determining its functional currency, if indicators are mixed and the functional currency is not obvious, management uses its judgements to determine the functional currency that most faithfully represents the economic effects of the underlying transactions, events and conditions.

Transactions involving foreign currencies are recorded in Rupiah amounts at the rates of exchange prevailing at the time the transactions are made. At the reporting date, monetary assets and liabilities denominated in foreign currency are adjusted to Rupiah by taking the average of transaction exchange rate by Bank Indonesia as of December 31, 2019 and 2018. Resulting gains or losses are credited or charged to operations of the current year.

As of December 31, 2019 and 2018, the exchange rates used are as follows (full amount):

	December 31, 2019	December 31, 2018
United States Dollar	13,901	14,481
Singapore Dollar	10,321	10,603

#### n. Recognition of Revenues and Expenses

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Sales is recognized when goods are delivered to customers net of returns and discounts allowed. Revenue from services is recognized when services are rendered to customers. Net revenue represent sales of products, including the amortization of deferred income from the contract for promotional activities, net of returns and discounts allowed. Revenues from outright and consignment sales are recognized when the goods are sold at the sales counter. Commission on consignment sales are recognized as the amount of the sales of consignment goods to customers less the related costs, which are recognized as amount due to consignors.

Expenses are recognized as incurred.

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For the Year Then Ended
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#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### o. Taxation

#### Final Tax

Tax regulation in Indonesia determined that certain taxable income is subject to final tax. Final tax applied to the gross value of transactions is applied even when the parties carrying the transaction recognizing losses.

Referring to revised PSAK 46 as mentioned above, final tax is no longer governed by PSAK 46.

The difference between the carrying amount of a revalued asset and its tax base is a temporary difference and gives rise to a deferred tax liability or asset, except for certain asset such as land, which realization is taxed with final tax on gross value of transaction.

#### **Current Tax**

Current income tax assets and liabilities for the current period are measured at the amount expected to be recovered from or paid to the taxation authority.

Current tax expense is determined based on the taxable profit for the year computed using the prevailing tax rates.

Underpayment/overpayment of income tax are presented as part of "Income Tax Expense - Current" in the statements of profit or loss and other comprehensive income. The Company also presented interest/penalty, if any, as part of "Income Tax Expense - Current".

Amendments to tax obligations are recorded when a tax assessment letter is received or, if appealed against, when the result of the appeal is determined.

#### **Deferred Tax**

Deferred tax assets and liabilities are recognized using the liability method for the future tax consequences attributable to differences between the carrying amounts of existing assets and liabilities in the financial statements and their respective tax bases at each reporting date. Deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized for deductible temporary differences and accumulated fiscal losses to the extent that it is probable that taxable profit will be available in future years against which the deductible temporary differences and accumulated fiscal losses can be utilized.

The carrying amount of a deferred tax asset is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow the benefit of part or all of that deferred tax asset to be utilized. At the end of each reporting period, the Company reassesses unrecognized deferred tax assets. The Company recognizes a previously unrecognized deferred tax assets to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

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#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### p. Segment Reporting

A segment is a distinguishable component of the Company that is engaged either in providing certain products (business segment), or in providing products within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

Segment revenue, expenses, results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis to that segment. They are determined before intra-group balances and intra-group transactions are eliminated.

#### q. Earnings per Share ("EPS")

Earnings per share is computed based on the weighted average number of shares outstanding during the year.

The weighted-average number of shares outstanding for 2019 and 2018 are 6,740,298,352 shares and 6,722,818,900 shares, respectively.

#### r. Treasury Shares

Repurchase of equity instruments (treasury shares) are recognized at reacquisition cost and deducted from equity. No gain or loss is recognized in profit or loss on the acquisition, resale, issuance or cancellation of the Company's equity instrument. The difference between the carrying amount and the consideration, if reissued, is recognized as part of additional paid-in capital in the equity.

#### s. Provisions

Provisions are recognized when the Company have a present obligation (legal or constructive) where, as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of resources embodying economic benefits will be required to settle the obligation, the provision is reversed.

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(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### t. Accounting Standards Issued but not yet Effective

The following are several issued accounting standards by the Indonesian Financial Accounting Standards Board ("DSAK") that are considered relevant to the financial reporting of the Company but not yet effective for 2019 financial statements:

#### Effective beginning on or after January 1, 2020

i. PSAK 71: Financial Instruments, adopted from IFRS 9, effective January 1, 2020, and earlier application is permitted.

This PSAK provides for classification and measurement of financial instruments based on the characteristics of contractual cash flows and business model of the entity; expected credit loss impairment model that will result in information to become more timely, relevant and understandable to the users of financial statements; and accounting for hedging that reflect the entity's risk management better by introducing a more general requirements based on management's judgment.

ii. PSAK 72: Revenue from Contracts with Customers, adopted from IFRS 15, effective January 1, 2020 and earlier application is permitted.

This PSAK which is a single standard and is a joint project between the International Accounting Standards Board ("IASB") and the Financial Accounting Standards Board ("FASB"), provides revenue recognition from contracts with customers, and the entity is expected to have an analysis before recognizing the revenue.

iii. PSAK 73: Leases, adopted from IFRS 16, effective January 1, 2020 and earlier application is permitted, but not before an entity applies PSAK 72: Revenue from Contracts with Customers.

This PSAK establishes the principles of recognition, measurement, presentation, and disclosure of the lease by introducing a single accounting model, with the requirement to recognize the right-of-use assets and liability of the lease; there are 2 optional exclusions in the recognition of the lease assets and liabilities, namely (i) short-term lease and (ii) lease with low-value underlying assets.

iv. Amendments to PSAK 71: Financial Instruments' Prepayment Features with Negative Compensation.

These amendments clarify that a financial asset passes the 'solely payments of principal and interest on the principal amount outstanding' criterion regardless of an event or circumstance that causes the early termination of the contract and irrespective of which party pays or receives reasonable compensation for the early termination of the contract.

v. ISAK 35: Presentation of Financial Statements, effective January 1, 2020.

This interpretation regulates the presentation of financial statements for not-for-profit oriented entities.

vi. Amendment to PSAK 1 and PSAK 25: Definition of Material, effective January 1, 2020.

This amendment clarifies the definition of material with the aim of harmonizing the definitions used in the conceptual framework and some relevant PSAKs. In addition, it also provides clearer guidance regarding the definition of material in the context of reducing over disclosure due to changes in the threshold of the material definition.

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#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### t. Accounting Standards Issued but not yet Effective (continued)

Effective beginning on or after January 1, 2021

i. Amendments to PSAK 22: Definition of Business, effective from January 1, 2021.

These amendments were issued to help entities determine whether an acquired set of activities and assets is a business or not. That clarify the minimum requirements for a business, remove the assessment of whether market participants are capable of replacing any missing elements, add guidance to help entities assess whether an acquired process is substantive, narrow the definitions of a business and of outputs, and introduce an optional fair value concentration test. New illustrative examples were provided along with the amendments.

At the issuance of these financial statements, the Company is still evaluating the potential impact of these new and revised standards to the Company's financial statements.

#### 3. SOURCE OF ESTIMATION UNCERTAINTY

The preparation of the Company's financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the end of the reporting period. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amounts of the assets and liabilities affected in future periods.

#### **Judgments**

The following judgments are made by management in the process of applying the Company's accounting policies that have the most significant effects on the amounts recognized in the Company's financial statements:

#### Leases

The Company has several leases whereas the Company act as lessee in respect of rental of land and spaces for warehouses and stores. The Company evaluates whether significant risks and rewards of ownership of the leased assets are transferred based on PSAK 30, "Leases", which requires the Company to make judgment and estimates of the transfer of risks and rewards related to the ownership of asset. Based on the review performed by the Company for the current rental agreement, accordingly, the rent transactions were classified as operating lease.

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#### 3. SOURCE OF ESTIMATION UNCERTAINTY (continued)

#### **Judgments (continued)**

The following judgments are made by management in the process of applying the Company's accounting policies that have the most significant effects on the amounts recognized in the Company's financial statements: (continued)

#### Leases (continued)

The Company entered into agreement where the Company acts as lessor to rent space at the stores. The Company has determined, based on evaluating term and condition of agreements, that all risks and rewards of ownership of the rented space at the store are not transferred, accordingly the Company records the rent transaction as operating lease.

#### **Determination of Functional Currency**

The Company's functional currency is the currency from the primary economic environment where the Company conducts business. The functional currency is the currency that has impact on revenue and expenses from product given.

#### Classification of Financial Assets and Financial Liabilities

The Company determines the classification of certain assets and liabilities as financial assets and financial liabilities by judging if they meet the definition set forth in PSAK 55. Accordingly, the financial assets and financial liabilities are accounted for in accordance with the Company's accounting policies disclosed in Note 2j.

#### Allowance for Impairment of Trade Receivables

The Company evaluates specific accounts where it has information that certain customers are unable to meet their financial obligations. In these cases, the Company uses judgment, based on the best available facts and circumstances, including but not limited to the length of its relationship with the customer and the customer's current credit status based on third party credit reports and known market factors, to record specific provisions for customers against amounts due to reduce its receivable amounts that the Company expects to collect. These specific provisions are re-evaluated and adjusted as additional information received affects the amounts of allowance for impairment of trade receivables.

These specific allowance are re-evaluated and adjusted as additional information received affects the amounts of allowance for impairment of trade receivable. As of December 31, 2019 and 2018, the Company's management believes that all trade receivables are collectible and therefore no allowance for impairment loss is needed. Further details are disclosed in Note 6.

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#### 3. SOURCE OF ESTIMATION UNCERTAINTY (continued)

#### **Estimates and Assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are disclosed below. The Company based its assumptions and estimates on parameters available when the Company's financial statements were prepared. Existing circumstances and assumptions about future developments may change due to market changes or circumstances arising beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

#### Impairment of Non-Financial Assets

An impairment exists when the carrying value of an asset or CGU exceeds its recoverable amount, which is the higher of its fair value less costs to sell and its value in use. The fair value less costs to sell calculation is based on available data from binding sales transactions in an arm's length transaction of similar assets or observable market prices less incremental costs for disposing the asset. In assessing the value in use, the estimated net future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the specific risks to the asset.

In determining fair value less costs to sell, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used to determine the fair value of the assets. These calculations are corroborated by valuation multiples or other available fair value indicators. The value in use calculation is based on a discounted cash flow model. The future cash flow projection is for a period of ten years and does not include restructuring activities that the Company is not yet committed to or significant future investments that will enhance the asset's performance of the CGU being tested. The recoverable amount is most sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash inflows and the growth rate used for extrapolation purposes.

Management believes that there is no event or change in circumstances that may indicate any impairment in the value of its non-financial assets as of December 31, 2019 and 2018.

#### **Employee Benefits**

The measurement of the Company's obligations and cost for pension and liabilities for employee benefits is dependent on its selection of certain assumptions used by the independent actuaries in calculating such amounts. Those assumptions include among others, discount rates, future annual salary increase, annual employee turn-over rate, disability rate, retirement age and mortality rate. Actuarial gains or losses arising from experience adjustments and changes in actuarial assumptions are recognized immediately in the financial position through other comprehensive income the period in which they occur.

While the Company believes that its assumptions are reasonable and appropriate, significant differences in the Company's actual experiences or significant changes in the Company's assumptions may materially affect its estimated liabilities for pension and employee benefits and net employee benefits expense. Further details on employee benefits are disclosed in Note 14.

#### Depreciation of Fixed Assets and Amortization of Intangible Assets

The costs of fixed assets are depreciated on a straight-line basis over their estimated useful lives. Management estimates the useful lives of these fixed assets to be within four (4) to twenty (20) years. These are common life expectancies applied in the industry where the Company conducts its business. Further details are disclosed in Note 9.

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#### 3. SOURCE OF ESTIMATION UNCERTAINTY (continued)

#### **Estimates and Assumptions (continued)**

Depreciation of Fixed Assets and Amortization of Intangible Assets (continued)

The costs of intangible asset are amortized on a straight-line basis over their estimated useful lives within four (4) years. These are common life expectancies applied in the industry where the Company conducts its business.

#### Income Tax

The Company recognizes liabilities for corporate income tax based on estimation of whether additional corporate income tax will be due. Further details are disclosed in Note 12.

#### **Deferred Tax Assets**

The Company reviews the carrying amounts of deferred tax assets at the end of each reporting period and reduces these to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred tax assets to be utilized.

The Company's assessment on the recognition of deferred tax assets on deductible temporary differences is based on the level and timing of forecasted taxable income of the subsequent reporting periods. This forecast is based on the Company's past results and future expectations on revenues and expenses as well as future tax planning strategies. However, there is no assurance that the Company will generate sufficient taxable income to allow all or part of the deferred tax assets to be utilized. Further details are disclosed in Note 12.

#### Allowance for Obsolescence and Decline in Value of Inventories

Allowance for obsolescence and decline in value of inventories is estimated based on the best available facts and circumstances, including but not limited to, the inventories' own physical conditions, their market selling prices and estimated costs to sell. The allowance are re-evaluated and adjusted if additional information received affects the amount estimated. Further details are disclosed in Note 8.

#### **Uncertain Tax Exposure**

In certain circumstances, the Company may not able to determine the exact amount of current or future tax liabilities due to possibility of examination by the taxation authority. Uncertainties exist with respect to the interpretation of complex tax regulations and the amount and timing of future taxable income. In determining the amount to be recognized in respect of an uncertain tax liability, the Company applies similar considerations as it would use in determining the amount of a provision to be recognized in accordance with PSAK 57, "Provisions, Contingent Liabilities and Contingent Assets". The Company analyzes all tax positions related to income taxes to determine if a tax liability for unrecognized tax expense should be recognized.

#### **Financial Instruments**

The Company records certain financial assets and liabilities at fair values, which requires the use of accounting estimates. While significant components of fair value measurement were determined using verifiable objective evidences, the amount of changes in fair values would differ if the Company utilized different valuation methodology. Any changes in fair values of these financial assets and liabilities would affect directly to the Company's profit or loss.

# As of December 31, 2019 and For the Year Then Ended

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#### 4. CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of:

	December 31, 2019	December 31, 2018
Cash on hand	24,644	22,884
Cash in banks - third parties:	, -	,
Rupiah		
PT Bank Danamon Indonesia Tbk	193,928	34,480
PT Bank Central Asia Tbk	81,717	77,362
Standard Chartered Bank Indonesia	68,143	77,056
Citibank, N.A., Indonesia Branch	43,913	34,725
PT Bank Mandiri (Persero) Tbk	20,580	16,243 88,957
PT Bank Negara Indonesia (Persero) Tbk PT Bank CIMB Niaga Tbk	12,952 11,699	13,152
PT Bank Rakyat Indonesia (Persero) Tbk	9,190	10,447
PT Bank Maybank Indonesia Tbk	5,005	3,627
PT Bank DKI	3,447	2,786
Deutsche Bank AG, Jakarta Branch	-	155
United States Dollar		
PT Bank Central Asia Tbk		
(US\$214,074 as of December 31, 2019)	2,976	-
Deutsche Bank AG, Jakarta Branch		
(US\$213,253 as of December 31, 2018)		3,088
Sub-total	453,550	362,078
Cash equivalents (time deposits and on		
call deposits) - third parties:		
Rupiah		
PT Bank Rakyat Indonesia (Persero) Tbk	594,400	674,400
PT Bank Danamon Indonesia Tbk	374,900	181,400
PT Bank Maybank Indonesia Tbk	250,600	209,500
PT Bank UOB Indonesia	220,000	247,800
PT Bank Central Asia Tbk	47,000	39,325
PT Bank DKI PT Bank Negara Indonesia (Persero) Tbk	30,000 26,000	30,000 26,000
PT Bank CIMB Niaga Tbk	15,000	15,000
Citibank, N,A., Indonesia Branch	13,000	4,000
United States Dollar		4,000
Credit Suisse AG, Singapore Branch		
(US\$7,901,093 as of December 31, 2019 an	d	
US\$5,178,337 as of December 31, 2018)	109,833	74,988
UBS AG, Singapore Branch	,	,
(US\$4,473,934 as of December 31, 2019 and	d	
US\$4,378,127 as of December 31, 2018)	62,192	63,400
Sub-total	1,729,925	1,565,813
Total	2,208,119	1,950,775

# As of December 31, 2019 and For the Year Then Ended

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 4. CASH AND CASH EQUIVALENTS (continued)

The annual interest for the time deposits and on call deposits are as follows:

	Year Ended December 31,		
	2019	2018	
Rupiah	1.50% - 8.25%	1.50% - 8.25%	
United States Dollar	1.58% - 2.41%	2.16% - 2.38%	

There were no cash and cash equivalents balances placed to a related party.

#### 5. TIME DEPOSITS

This account represents Rupiah and United States Dollar time deposits which placed at the following third parties banks:

	<b>December 31, 2019</b>	December 31, 2018
Rupiah		
PT Bank Maybank Indonesia Tbk	264,000	263,100
PT Bank Rakyat Indonesia (Persero) Tbk	147,200	91,500
PT Bank Danamon Indonesia Tbk	125,300	73,300
PT Bank CIMB Niaga Tbk	178,100	-
United States Dollar		
Credit Suisse AG, Singapore Branch		
(US\$2,538,228 as of December 31, 2018)	-	36,756
Total	714,600	464,656

The above time deposits have maturities within three (3) months to six (6) months from the time of placement and not pledged as collateral. The annual interest for the time deposits are as follows:

	Year Ended D	ecember 31,
	2019	2018
Rupiah	3.50% - 8.00%	6.00% - 8.00%
United States Dollar	1.58% - 2.38%	1.09% - 2.26%

There were no time deposits placed to a related party.

### As of December 31, 2019 and For the Year Then Ended

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#### 6. ACCOUNTS RECEIVABLE - TRADE AND OTHERS - THIRD PARTIES

Accounts receivable - trade - third parties represents receivables in Rupiah for purchase payments made by the customers using credit cards, debit cards and electronic money with details as follows:

	December 31, 2019	December 31, 2018
PT Espay Debit Indonesia Koe	4,494	13,565
PT Bank Central Asia Tbk	3,803	317
PT Bank Mandiri (Persero) Tbk	1,488	93
PT Bank Rakyat Indonesia (Persero) Tbk	854	851
PT Bank CIMB Niaga Tbk	730	803
PT Bank Negara Indonesia (Persero) Tbk	671	610
PT Visionet Internasional	311	-
PT Bank DKI	84	107
PT Oriente Mas Sejahtera	63	-
PT Aplikasi Karya Anak Bangsa	16	-
PT Fintek Karya Nusantara	9	-
Total	12,523	16,346

Accounts receivable - others - third parties represents receivables from rent income, promotion replacement and rebate. All receivables are denominated in Rupiah and foreign currency. All receivables are in current category and are not impaired. Based on the review of the possibility of impairment at the end of the year, management believes that no allowance for impairment loss is needed to cover the possibility of impairment.

#### 7. SHORT-TERM INVESTMENTS

This account represents investments in debt and share securities in Rupiah which are classified as available-for-sale financial assets as follows:

	<b>December 31, 2019</b>	<b>December 31, 2018</b>
Debt securities - third parties:		
Rupiah		
Obligasi Berkelanjutan III Bank CIMB Niaga		
Tahap I Tahun 2019 Seri B	40,000	-
Obligasi Subordinasi BKLJT I BCA Tahap I Tahun		
2018 SR A	29,505	30,015
Obligasi Subordinasi Berkelanjutan II		
Bank Maybank Indonesia Tahap II Tahun 2016	5 25,483	24,625
Obligasi Subordinasi Berkelanjutan I Bank UOB		
Indonesia Tahap II Tahun 2017	7,379	6,837
Obligasi Sukuk Mudharabah Subordinasi I		
Bank BRI Syariah Tahun 2016	4,999	5,001
Sukuk Ijarah II TPS Food Tahun 2016	2,162	7,666
Obligasi Berkelanjutan I Antam Tahun 2011	-	9,710
Share securities - third parties:		
Rupiah		
Saham PT Berlian Laju Tanker Tbk	565	2,214
Total	110,093	86,068

## As of December 31, 2019 and For the Year Then Ended

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 7. SHORT-TERM INVESTMENTS (continued)

In 2019 and 2018, annual interest rates of debt securities are as follows:

Year Ended	December 31,
2019	2018
7.55% - 9.63%	7.75% - 10.85%

In 2019 and 2018, the Company has purchased short-term investments each amounting to Rp40,000, respectively. In 2019, short-term investments amounting to Rp10,045 has been realized with total proceed amounting to Rp10,045, which did not resulting net realized loss or gain. In 2018, short-term investments amounting to Rp75,239 has been realized with total proceed amounting to Rp74,883, which resulting net realized loss amounting to Rp356. As of December 31, 2019 and 2018, changes in fair value of available for sale financial assets, net of deferred tax, resulted a net unrealized loss amounting to Rp15,481 and Rp11,034, respectively, which were presented as part of "Other Comprehensive Loss - Net" account in the equity section of the statement of financial position.

Based on PT Pemeringkat Efek Indonesia, securities rating agency, as of December 31, 2019, the ratings of the bonds are as follows:

	December 31, 2019	<b>December 31, 2018</b>
Obligasi Berkelanjutan III Bank CIMB Niaga	^^^	
Tahap I Tahun 2019 Seri B Obligasi Subordinasi BKLJT I BCA Tahap I Tahun	AAA	-
2018 SR A	AA	AA
Obligasi Subordinasi Berkelanjutan II		
Bank Maybank Indonesia Tahap II Tahun 2016	AA	AA
Obligasi Subordinasi Berkelanjutan I Bank UOB		
Indonesia Tahap II Tahun 2017	AA	AA
Obligasi Sukuk Mudharabah Subordinasi I		
Bank BRI Syariah Tahun 2016	Α	A+
Sukuk Ijarah II TPS Food Tahun 2016	BBB+	D
Obligasi Berkelanjutan I Antam Tahun 2011	-	BBB+

#### 8. INVENTORIES - NET

This account represents merchandise inventories owned by the Company which are located in the following regions:

	December 31, 2019	<b>December 31, 2018</b>
West Java	262,394	249,043
Jakarta	192,638	198,108
Sumatera	134,037	139,867
East Java	65,457	69,741
Kalimantan	62,145	65,066
Central Java	40,609	42,413
Bali and Nusa Tenggara	37,456	42,768
Papua	25,380	26,390
Sulawesi	23,707	26,371
Sub-total (Note 18)	843,823	859,767
Allowance for decline in value of inventories	(52,629)	-
Total	791,194	859,767

### As of December 31, 2019 and For the Year Then Ended

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 8. INVENTORIES - NET (continued)

Based on the review of market price and the condition inventories at the end of the year, management believes that allowance for decline in value of inventories is adequate to cover possible losses that may arise from obsolences and decline in values of inventories.

The above inventories are covered by insurance against losses from fire, damage, natural disasters, riots and other risks amounting to Rp716,222 as of December 31, 2019 (2018: 1,240,078), which in the opinion of the Company's management is adequate to cover possible losses arising from such risks. As of December 31, 2019 and 2018, there are no inventories pledged as collateral.

In 2018, there was earthquake disaster in one of the Company's store that resulted losses on inventories, long-term prepaid rent, fixed assets and security deposits each amounting to Rp8,780, Rp4,026 (Note 10c), Rp1,712 (Note 9) and Rp185, respectively. In 2019, for the losses of inventories and fixed assets, the Company has received compensation from insurance claim amounting to Rp8,871, which were recorded as part of "Other Income" in the statement of profit or loss and other comprehensive income (Note 21).

In 2017, there was fire accident in one of the Company's store that resulted in losses on inventories amounting to Rp7,124 and fixed assets amounting to Rp419, respectively. In 2018, for the losses of inventories and fixed assets, the Company has received compensation from insurance claim amounting to Rp5,450 which were recorded as part of "Other Income" in the statement of profit or loss and other comprehensive income (Note 21).

#### 9. FIXED ASSETS - NET

Fixed assets consists of:

#### Year Ended December 31, 2019

,	Beginning Balance	Additions	Deductions	Reclassification	Ending Balance
Cost					
Land	367,723	-	-	(1,220)	366,503
Buildings	885,708	-	-	-	885,708
Building renovations and improvements	1,213,461	21,508	-	45,397	1,280,366
Store equipments	861,600	25,068	-	12,224	898,892
Transportation equipments	54,921	4,513	5,145	=	54,289
Office equipments	89,196	5,714	-	48	94,958
Sub-total	3,472,609	56,803	5,145	56,449	3,580,716
Construction in Progress					
Building renovations and improvements	51,320	55,901	3,221	(45,397)	58,603
Store and office equipments	18,892	20,572	4,929	(12,272)	22,263
Sub-total	70,212	76,473	8,150	(57,669)	80,866
Total Cost	3,542,821	133,276	13,295	(1,220)	3,661,582
Accumulated Depreciation					
Buildings	518,337	46,533	-	-	564,870
Building renovations and improvements	987,874	78,946	-	-	1,066,820
Store equipments	747,896	44,403	-	-	792,299
Transportation equipments	48,538	4,552	4,934	-	48,156
Office equipments	75,951	6,161	-	-	82,112
Total Accumulated Depreciation	2,378,596	180,595	4,934		2,554,257
Net Book Value	1,164,225				1,107,325

### As of December 31, 2019 and For the Year Then Ended

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 9. FIXED ASSETS - NET (continued)

Fixed assets consists of: (continued)

#### Year Ended December 31, 2018

	Beginning Balance	Additions	Deductions	Reclassification	Ending Balance
Cost					
Land	367,723	-	-	-	367,723
Buildings	885,708	=	-	=	885,708
Building renovations and improvements	1,153,908	18,142	9,967	51,378	1,213,461
Store equipments	835,583	14,784	3,318	14,551	861,600
Transportation equipments	51,955	3,806	840	=	54,921
Office equipments	82,539	6,657	-	=	89,196
Sub-total	3,377,416	43,389	14,125	65,929	3,472,609
Construction in Progress	· -				
Building renovations and improvements	54,004	49,419	725	(51,378)	51,320
Store and office equipments	19,175	14,898	630	(14,551)	18,892
Sub-total	73,179	64,317	1,355	(65,929)	70,212
Total Cost	3,450,595	107,706	15,480	-	3,542,821
Accumulated Depreciation					
Buildings	476.106	42.231	-	-	518,337
Building renovations and improvements	915,176	81,600	8,902	-	987,874
Store equipments	707,913	42,513	2,530	-	747,896
Transportation equipments	45,761	3,450	673	-	48,538
Office equipments	70,383	5,568	-	-	75,951
Total Accumulated Depreciation	2,215,339	175,362	12,105		2,378,596
Net Book Value	1,235,256				1,164,225

Depreciation charged to general and administrative expenses were amounting to Rp180,595 in 2019 and Rp175,362 in 2018 (Note 20).

The computation of gain on disposal of fixed assets are as follows:

#### Year Ended December 31,

	2019	2018
Proceeds from sales Net book value	1,114 (211)	441 (167)
Gain on disposal of fixed assets	903	274

Gain on disposal of fixed assets is presented as part of "Other Income - Others - Net". In 2019 and 2018, the Company has written off fixed asset and construction in progress amounting to Rp8,150 and Rp1,496, respectively.

In 2019, the Company's fixed assets with book value of Rp1,220 were reclassified to long-term prepaid rent. In 2018, there was earthquake disaster in one of the Company's stores which resulting the Company suffered a loss on fixed assets amounting to Rp1,712 (Note 8).

Land under HGB status owned by the Company is located in several cities in Indonesia. These HGBs will expire on various dates from 2020 until 2040 and the Company's management believes that these rights can be renewed upon their expiry.

# As of December 31, 2019 and For the Year Then Ended

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 9. FIXED ASSETS - NET (continued)

Fair value of land as of December 31, 2019 and 2018 are amounting to Rp842,204 and Rp758,739, respectively, which were determined based on the Tax Office's Sale Value of Tax Objects ("NJOP").

The details of constructions in progress are as follows:

Estimated Percentage of Completion from Financial Point of View	Accumulated Costs	Estimated Completion
10-90% 15-80%	58,603 22,263	Year 2020 Year 2020
	80,866	
Estimated Percentage of Completion from Financial Point of View	Accumulated Costs	Estimated Completion
10-90% 10-90%	51,320 18,892	Year 2019 Year 2019
	70,212	
	Percentage of Completion from Financial Point of View  10-90% 15-80%  Estimated Percentage of Completion from Financial Point of View  10-90%	Percentage of   Completion from   Financial Point of View   Costs

Fixed assets, except for land and construction in progress, are covered by insurance against losses from fire, damage, natural disasters, riots and other risks amounting to Rp2,540,343 and Rp2,552,152 as of December 31, 2019 and 2018, respectively, which in the management's opinion is adequate to cover possible losses arising from such risks.

As of December 31, 2019 and 2018, the Company's management believes that there is no event or change in circumstances that may indicate any impairment in value of its fixed assets.

As of December 31, 2019 and 2018, there were no fixed assets pledged as collateral.

### As of December 31, 2019 and For the Year Then Ended

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 10. LONG-TERM PREPAID RENT

(a) This account represents long-term prepaid rent for several land and spaces for stores and warehouses. The Company entered into various long-term rental agreements with PT Jakarta Intiland ("JIL"), a related party, and with third parties for several stores and warehouses spaces which in general are valid for five (5) years. The Company also entered into various long-term land rental agreements with third parties which are used for store buildings. The land rental agreements in general are valid for twenty five (25) years.

The details of long-term prepaid rent as of December 31, 2019 and 2018 are as follows:

	December 31, 2019	<b>December 31, 2018</b>
Contract value		
PT Jakarta Intiland, a related party	258,997	298,757
Third parties	516,503	470,111
Total	775,500	768,868
Less accumulated amortization	(283,769)	(261,467)
Unamortized portion Less:	491,731	507,401
Impairment loss	(9,000)	(9,000)
Current portion	(89,022)	(90,579)
Long-term portion	393,709	407,822

The outstanding balance of long-term prepaid rent with related party amounting to Rp204,469 and Rp247,001 as of December 31, 2019 and 2018, respectively, or representing 3.62% and 4.71% of total assets, respectively (Note 23a).

Total additions of long-term prepaid rent in 2019 and 2018 amounting to Rp99,876 and Rp59,804, respectively.

Amortization of long-term prepaid rent charged to operations amounting to Rp121,224 in 2019 and Rp111,120 in 2018 (Note 19).

As of December 31, 2019, store and warehouse long-term rent agreements with JIL cover 42 locations (December 31, 2018: 41 locations). Under these agreements, JIL has given the right to use the stores and warehouse locations to the Company for a period of 4 to 5 years. As of December 31, 2019, these agreements will expire at various dates from 2020 until 2029, which can be renewed for another period to be agreed by both parties. Total additions of long-term prepaid rent to JIL in 2019 amounting to Rp14,523. In 2018, there was addition of long-term prepaid rent to JIL amounting to Rp19,928.

### As of December 31, 2019 and For the Year Then Ended

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 10. LONG-TERM PREPAID RENT (continued)

- (b) The Company also have several rental agreements with JIL and third parties which payments were spread over the rental period and the Company is required to paid security deposit. Total rent expense for these rental agreements in 2019 and 2018 were amounting to Rp269,749 and Rp241,499, respectively, including rental with a related party of Rp217,460 and Rp156,073, respectively, or representing 53.68% and 36.71% of total selling expenses, respectively, are presented as part of "Selling Expenses Rent Net" account in the statement of profit or loss and other comprehensive income (Note 19). As of December 31, 2019 and 2018, the outstanding refundable security deposits paid by the Company to JIL amounting to Rp2,905 or representing 0.05% and 0.06%, respectively, of total assets, are presented as part of "Security Deposits" account in the statement of financial position (Note 23b).
- (c) In 2018, there was earthquake disaster in one of the Company's stores which resulting the Company suffered loss on long-term prepaid rent amounting to Rp4,026 (Note 8).

#### 11. ACCOUNTS PAYABLE - TRADE - THIRD PARTIES

This account represents liabilities to suppliers for purchases of merchandise inventories in Rupiah. The terms of payments for the suppliers are ranging from one (1) month to three (3) months from the date of purchase.

The Company's aging analysis of accounts payable - trade - third parties based on due date is as follows:

December 31, 2019	December 31, 2018
601,699	552,289
246,160	226,278
122,590	130,767
970,449	909,334
	246,160 122,590

As of December 31, 2019 and 2018, there was no collateral provided by the Company for the accounts payable - trade stated above.

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#### 12. TAXATION

Taxes payable consists of:

	December 31, 2019	December 31, 2018
Income taxes:		
Article 4 (2)	4,351	3,705
Article 21	1,335	999
Article 23	252	2,137
Article 25	-	4,766
Article 26	-	249
Article 29	1,329	61,748
Value Added Tax - net	23,481	23,496
Total	30,748	97,100
	·	-

### As of December 31, 2019 and For the Year Then Ended

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 12. TAXATION (continued)

The reconciliation between income before income tax as shown in the statement of profit or loss and other comprehensive income and taxable income for the years ended December 31, 2019 and 2018 are presented as follows:

Year	Ended	Decem	ber	31.	•
------	-------	-------	-----	-----	---

		•
_	2019	2018
Income before income tax as shown in		
the statement of profit or loss and		
other comprehensive income	733,161	717,172
Temporary differences:		
Allowance for decline in value of inventories	52,629	-
Provision for liabilities for employee benefits - net	22,466	(344)
Depreciation of fixed assets	13,873	4,640
Amortization of long-term prepaid rent	1,061	(12,591)
Amortization of prepaid expenses	231	(555)
Permanent differences:		
Donations and entertainment	6,104	8,648
Depreciation of fixed assets	4,477	-
Business trip	3,310	2,406
Employee welfare	1,408	1,614
Tax penalties	11	29,012
Others	448	339
Income already subjected to final tax:		(,,==,=,=)
Interest	(147,884)	(107,062)
Rent	(152,157)	(131,862)
Taxable income	539,138	511,417
Income tax expense - current	107,828	127,854
Income tax expense (benefit) - deferred	<del></del>	
Amortization of prepaid expenses	(58)	139
Amortization of long-term prepaid rent	(265)	3,148
Depreciation of fixed assets	(3,468)	(1,160)
Provision for liabilities for employee benefits - net	(5,617)	86
Allowance for decline in value of inventories	(13,157)	-
Income tax benefit (expense) - deferred - net	(22,565)	2,213
Income tax expense - net	85,263	130,067
=		

### As of December 31, 2019 and For the Year Then Ended

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 12. TAXATION (continued)

The Company will report its 2019 Annual Income Tax Return ("SPT") based on the abovementioned calculation. The Company's estimated taxable income for the year ended December 31, 2018 was consistent with the Annual Income Tax Return as reported to the Tax Office.

The computation of income tax payable - Article 29 are as follows:

	December 31, 2019	<b>December 31, 2018</b>
Income tax expense - current	107,828	127,854
Prepayments of income taxes: Article 22 Article 23 Article 25	2,914 103,584	7,012 59,093
Total	106,499	66,106
Income tax payable - Article 29	1,329	61,748

On January 7, 2020, the Company obtained letter from the Securities Administration Agency confirming its compliance with criteria of PP No. 77/2013 on "Reduction of income Tax Rate on Domestic Corporate Taxpayers in the Form of Publicly-listed Companies". Accordingly, the Company applied the reduction of the tax rate to become 20% for the 2019 corporate income tax calculations. For the 2018 corporate income tax calculation, tax rate applied is 25%.

The reconciliation between income tax computed by using applicable tax rate from income before income tax, with income tax expense as shown in the statement of profit or loss and other comprehensive income for the years ended December 31, 2019 and 2018 are as follows:

Year Ended December 31,	
2019	2018
733,161	717,172
146,632	179,293
1 221	2,162
895	
662	602
282	404
2	7,253
90	85
(29,577)	(26,766)
(30,431)	(32,966)
(4,513)	-
85,263	130,067
	733,161 146,632 1,221 895 662 282 2 90 (29,577) (30,431) (4,513)

### As of December 31, 2019 and For the Year Then Ended

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 12. TAXATION (continued)

The deferred tax assets and liabilities as of December 31, 2019, and 2018 are as follows:

	December 31, 2019	December 31, 2018
Deferred tax assets on:  Liabilities for employee benefits  Allowance for decline in value of inventories  Unrealized loss on available-for-sale	86,314 13,157	80,622
financial assets	5,161	3,678
Total	104,632	84,300
Deferred tax liabilities on:		
Prepaid expenses	(1,662)	(1,720)
Long-term rent	(12,204)	(12,469)
Fixed assets	(15,294)	(18,762)
Total	(29,160)	(32,951)
Deferred tax assets - net	75,472	51,349

The Company's management believes that the deferred tax assets can be utilized through its future taxable income.

#### 13. ACCRUED EXPENSES

Accrued expenses consist of:

December 31, 2019	December 31, 2018
21,718	28,978
2,706	3,868
4,463	3,566
4,331	1,342
2,226	1,247
1,170	1,150
-	1,858
18,232	13,184
54,846	55,193
	2,706 4,463 4,331 2,226 1,170

### As of December 31, 2019 and For the Year Then Ended

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 14. LIABILITIES FOR EMPLOYEE BENEFITS

The Company recognized liabilities for employee benefits as of December 31, 2019 and 2018 based on actuarial valuations performed by PT Dayamandiri Dharmakonsilindo, an independent actuary, based on its reports dated January 31, 2020.

The liabilities for employee benefits are calculated using the "Projected Unit Credit" method based on the following assumptions:

	December 31, 2019	December 31, 2018
Discount rate	7.70% per year	8.30% per year
Salary increase rate	7% per year	7% per year
Pension age	55 years old	55 years old
Mortality rate	TMI 2011	TMI 2011

The employee benefits expense are as follows:

#### Year Ended December 31,

	2019	2018
Excess of benefits payments during the year	38,683	46,636
Interest cost	24,872	21,960
Current service cost	18,500	22,363
Adjustment for past services	254	281
Past service cost of curtailment	-	(26,792)
Total	82,309	64,448

Movements in the present value of defined benefit obligation as of December 31, 2019 and 2018 are as follows:

2019	2018
322,487	348,937
38,683	46,636
24,872	21,960
18,500	22,363
254	281
(21,160)	(18,156)
(38,683)	(46,636)
-	(26,792)
	,
22,929	(38,488)
(22,627)	12,382
345,255	322,487
	322,487 38,683 24,872 18,500 254 (21,160) (38,683)

### As of December 31, 2019 and For the Year Then Ended

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 14. LIABILITIES FOR EMPLOYEE BENEFITS (continued)

The movements in the liabilities for employee benefits for the years ended December 31, 2019 and 2018 are as follows:

	Year Ended December 31,	
	2019	2018
Balance at beginning of year	322,487	348,937
Provision during the year	82,309	64,448
Benefits payments during the year	(21,160)	(18,156)
Excess of benefits payments during the year	(38,683)	(46,636)
Other comprehensive loss (income)	302	(26,106)
Balance at end of year	345,255	322,487

Mutation of other comprehensive loss for the years ended December 31, 2019 and 2018 are as follows:

Year Ended December 31,	
2018	
77,754 (26,106)	
51,648	

As of December 31, 2019, a one percentage point change in the assumed rate of discount rate would have the following effects:

The state of the s	Discount rates		Future salary increases	
	Percentage	Effect on present value of benefits obligation	Percentage	Effect on present value of benefits obligation
Increase Decrease	1% (1%)	(26,952) 30,979	1% (1%)	31,865 (28,161)

The following payments are expected contributions to the benefit obligation in future years:

	December 31, 2019	<b>December 31, 2018</b>
Within the next 12 months	46,782	45,649
Between 1 and 2 years	19,277	15,956
Between 2 and 5 years	57,703	53,893
Beyond 5 years	434,645	410,022
Total	558,407	525,520

# As of December 31, 2019 and For the Year Then Ended

#### (Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 15. SHARE CAPITAL AND TREASURY SHARES

#### **Share Capital**

The shareholders and their share ownership as of December 31, 2019 and 2018 are as follows:

#### **December 31, 2019**

Shareholders	Number of Shares Issued and Fully Paid	Percentage of Ownership	Amount
PT Ramayana Makmursentosa	3,965,000,000	58.80%	198,250
Paulus Tumewu (President Commissioner)	260,000,000	3.86%	13,000
Agus Makmur (President Director)	240,076,600	3.56%	12,004
Public (below 5% ownership each)	2,277,742,300	33.78%	113,887
Sub-total	6,742,818,900	100.00%	337,141
Treasury shares	353,181,100		17,659
Total	7,096,000,000	-	354,800

#### **December 31, 2018**

Shareholders	Number of Shares Issued and Fully Paid	Percentage of Ownership	Amount
PT Ramayana Makmursentosa	3,965,000,000	58.98%	198,250
Paulus Tumewu (President Commissioner)	260,000,000	3.87%	13,000
Agus Makmur (President Director)	258,170,000	3.84%	12,909
Public (below 5% ownership each)	2,239,648,900	33.31%	111,982
Sub-total	6,722,818,900	100.00%	336,141
Treasury shares	373,181,100		18,659
Total	7,096,000,000	<u>-</u>	354,800

#### **Treasury Shares**

Based on Extraordinary General Meeting of Shareholders, the shareholders approved among others the management's plan to buyback the Company's outstanding shares with the maximum purchase amount of Rp400,000, include the transaction cost, broker fee and other costs related to the Company's buyback shares or maximum 567,680,000 shares, or 8% of the Company's issued and fully paid shares, gradually until March 15, 2017.

On February 15, 2019, the Company has conducted sales of 20,000,000 treasury shares with total average acquisition cost amounting to Rp18,214 and total net sales amounting to Rp35,382, resulting a net gain of Rp17,168, after reduced with the related selling costs, which presented as part of the "Additional Paid-in Capital - net" account in the equity section of the statement of financial position. Until December 31, 2019, the Company still has 353,181,100 shares, which presented as "Treasury Shares" account which presented as a deduction to the equity in the statement of financial position.

# As of December 31, 2019 and For the Year Then Ended

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### **16. RETAINED EARNINGS**

In the Annual Shareholders' General Meeting held on May 24, 2019, which were notarized by Deed No. 10 on the same date of Rianto, S.H., the shareholders approved the declaration of cash dividend of Rp50 (full amount) per share or in total amount of Rp337,141.

In the Annual Shareholders' General Meeting held on May 25, 2018, which were notarized by Deed No. 6 on the same date of Rianto, S.H., the shareholders approved the declaration of cash dividend of Rp40 (full amount) per share or in total amount of Rp268,913.

#### 17. REVENUES

The details of revenues are as follows:

2019	2018
4,578,951	4,805,123
3,941,259 (2,923,812)	3,733,611 (2,799,181)
1,017,447	934,430
5,596,398	5,739,553
	4,578,951 3,941,259 (2,923,812) 1,017,447

There were no sales to a customer that exceeded 10% of total revenues in 2019 and 2018.

#### 18. COST OF OUTRIGHT SALES

The details of cost of outright sales are as follows:

#### Year Ended December 31,

	2019	2018
Beginning inventories Net purchases	859,767 3,033,744	740,993 3,351,722
Inventories available for sale Ending inventories (Note 8) Allowance for decline in value of inventories (Note 8)	3,893,511 (843,823) 52,629	4,092,715 (859,767)
Cost of outright sales	3,102,317	3,232,948

There were no purchases from a supplier of the Company that exceeded 10% of total revenues in 2019 and 2018.

### As of December 31, 2019 and For the Year Then Ended

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 19. SELLING EXPENSES

The details of selling expenses are as follows:

#### Year Ended December 31,

	2019	2018
Rent - net (Notes 10a,10b, 23b, 23c, 23d and 24)	217,527	222,749
Promotion	96,152	104,065
Transportation	55,458	59,256
Plastic bags	18,310	23,623
Credit card charges	12,556	5,758
Royalty and travel fees (Note 24)	· -	3,922
Others	5,122	5,798
Total	405,125	425,171

#### 20. GENERAL AND ADMINISTRATIVE EXPENSES

The details of general and administrative expenses are as follows:

#### Year Ended December 31,

	2019	2018
Salaries and employee welfare (Note 14)	692,355	620,070
Electricity and energy	229,320	257,691
Repairs and maintenance (Note 23b)	219,360	176,507
Depreciation (Note 9)	180,595	175,362
Jamsostek	32,450	29,513
Supplies	29,155	27,001
Insurance	26,378	26,411
Stationeries and printing	19,085	22,905
Taxes and licenses	17,474	72,069
Business trips	17,362	15,382
Security	12,652	13,000
Contribution and retribution	10,780	11,345
Others (below Rp10,000 each)	30,508	26,356
Total	1,517,474	1,473,612

#### 21. OTHER INCOME AND EXPENSES

The details of other income are as follows:

	2019	2018
Gain on earthquake - net (Note 8)	8,871	_
Gain on foreign exchange - net	-	11,120
Gain on fire disaster - net (Note 8)	-	5,450
Others - net	8,515	1,851
Total	17,386	18,421

### As of December 31, 2019 and For the Year Then Ended

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 21. OTHER INCOME AND EXPENSES (continued)

The details of other expenses are as follows:

	Year Ended December 31,		
	2019	2018	
Loss on foreign exchange - net	7,151	-	
Loss from earthquake (Note 8) Others - net	- 165	14,703 4,592	
Others - net		4,592	
Total	7,316	19,295	

#### 22. EARNINGS PER SHARE ("EPS")

The computation of earnings per share in 2019 and 2018 are as follows:

	Year Ended December 31,	
	2019	2018
Income for the year	647,898	587,105
Weighted average number of shares outstanding	6,740,298,352	6,722,818,900
Earnings per share (full amount)	96.12	87.33

#### 23. RELATED PARTIES TRANSACTIONS

The Company conducted transactions out of its main business with certain related parties. The details of the related parties transactions, are as follows:

			Percentage to Total Assets	
	December 31, 2019	December 31, 2018	December 31, 2019	December 31, 2018
Other receivables				
PT Indonesia Fantasi Sentosa	1,262	1,275	0.02	0.02
PT Jakarta Intiland	697	238	0.01	0.01
PT Ramayana Makmursentosa	2	-	0.00	-
Total	1,961	1,513	0.03	0.03
Long-term prepaid rent (Note 10a)				
PT Jakarta Intiland (a)	204,469	247,001	3.62	4.71
Security deposits (Note 10b)				
PT Jakarta Intiland (b)	2,905	2,905	0.05	0.06

### As of December 31, 2019 and For the Year Then Ended

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 23. RELATED PARTIES TRANSACTIONS (continued)

The details of the related parties transactions, are as follows: (continued)

Percentage to Related Total Income/Expenses \*)

Year Ended December 31,		Year Ended December 31,	
2019	2018	2019	2018
71,973	72,582	1.29	1.26
19,718	19,446	0.35	0.34
91,691	92,028	1.64	1.60
274,516	209,085	67.76	49.18
83.240	30,334	5,49	2.06
	71,973 19,718 91,691	2019     2018       71,973     72,582       19,718     19,446       91,691     92,028       274,516     209,085	2019     2018     2019       71,973     72,582     1.29       19,718     19,446     0.35       91,691     92,028     1.64       274,516     209,085     67.76

<sup>\*)</sup> Percentage to total revenue/selling expenses/general and administrative expenses

Percentage to Salaries and Employee Welfare

	Year Ended December 31,		Year Ended December 31,	
	2019	2018	2019	2018
Short-term employee benefits Board of Commissioners Board of Directors	23,904 5,132	6,943 5,646	3.45 0.74	1.12 0.91
Sub-total	29,036	12,589	4.19	2.03
Long-term employee benefits Board of Commissioners Board of Directors	354 621	535 466	0.05 0.09	0.09 0.07
Sub-total	975	1,001	0.14	0.16
Total	30,011	13,590	4.33	2.19

a. The Company entered into long-term rental agreements for several warehouses and spaces for stores with PT Jakarta Intiland, a related party, as discussed in Notes 10 and 24. Total net book value of these long-term prepaid rent amounting to Rp204,469 and Rp247,001 as of December 31, 2019 and 2018, respectively.

As of December 31, 2019 and
For the Year Then Ended
(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 23. RELATED PARTIES TRANSACTIONS (continued)

- b. The Company also has agreements with PT Jakarta Intiland, a related party, of which the related rents are payable periodically during the rental periods and the Company has to pay refundable security deposits, as discussed in Note 10b. The outstanding balance of security deposits amounting to Rp2,905 as of December 31, 2019 and 2018 are presented as part of "Security Deposits" account in the statement of financial position. Total rent expense incurred from these agreements amounting to Rp274,516 and Rp209,085 in 2019 and 2018, respectively, and are presented as part of "Selling Expenses Rent Net" account in the statement of profit or loss and other comprehensive income (Note 19). Based on the rent agreements, the Company is required to pay service charges. Total service charges paid to PT Jakarta Intiland, a related party, amounting to Rp83,240 and Rp30,334 in 2019 and 2018, respectively, and are presented as part of "General and Administrative Expenses Repairs and Maintenance" in the statement of profit or loss and other comprehensive income (Note 20).
- c. The Company entered into several agreements to lease certain store area to PT Ramayana Makmursentosa. Total rental income from these agreements amounting to Rp71,973 and Rp72,582 in 2019 and 2018, respectively, and are presented as a deduction of rental expense in selling expenses (Note 19).
- d. The Company entered into several agreements to lease certain store area to PT Indonesia Fantasi Sentosa. Total rental income from these agreements amounting to Rp19,718 and Rp19,446 in 2019 and 2018, respectively, and are presented as a deduction of rental expense in selling expenses (Note 19).

Details of the nature of relationships and types of material transactions with related parties are as follows:

No.	Related Parties	Nature of Relationship	Transaction
1	PT Ramayana Makmursentosa	Ultimate shareholder of the Company	Rent of spaces
2	PT Jakarta Intiland	A member of the same group with the Company	Rent of store and warehouse and service charges
3	PT Indonesia Fantasi Sentosa	Under common control	Rent of spaces
4	Boards of Commissioners and Directors	A member of the key management personnel of the Company	Salaries and employee welfare

#### 24. SIGNIFICANT AGREEMENTS

#### Rental

The Company entered into various rental agreements with related party and third parties to lease certain stores area. The rental income from these agreements amounting to Rp173,446 and Rp129,465 in 2019 and 2018, respectively, are presented as a deduction of rental expense in selling expenses (Note 19).

#### <u>License</u>

Since September 1, 2014, the Company and SPAR International B.V., Holand (SPAR), a third party, engaged in a license agreement. Based on this agreement, the Company has the right to use the name and trademark of SPAR along with the purchasing, warehouse, distribution, marketing and selling system owned by SPAR. Related to that, the Company has to pay annual royalty fee and all traveling fee for SPAR's employees that will be appointed to assist the Company. Royalty and travelling fees incurred are amounting to Rp3,922 in 2018, are presented as part of selling expenses (Note 19). On September 30, 2018, the Company has terminated the agreement with SPAR International B.V., Holand.

### As of December 31, 2019 and For the Year Then Ended

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 25. SEGMENT INFORMATION

The following segment information is prepared based on the information used by management in evaluating the performance of each business segment and in determining the allocation of resources.

Year Ended December 31,	, 2019
-------------------------	--------

	Sumatera	Java, Bali and Nusa Tenggara	Kalimantan	Sulawesi and Papua	Total Segment
Total revenues	1,007,439	3,650,897	473,085	464,977	5,596,398
Income Segment income	445,557	1,270,460	225,785	259,929	2,201,731
Unallocated operating expenses					(1,620,179)
Income from operations Finance income Tax on finance income					581,552 186,900 (35,291)
Income before income tax Income tax expense - net					733,161 (85,263)
Income for the year					647,898
Segment assets Unallocated assets	402,262	1,673,193	167,731	171,054	2,414,240 3,235,583
Total assets					5,649,823
Segment liabilities Unallocated liabilities	466	3,104	187	23	3,780 1,477,113
Total liabilities					1,480,893
Capital expenditures Depreciation and amortization	25,506 35,328	100,298 234,835	3,067 14,005	4,405 17,651	133,276 301,819

	Sumatera	Java, Bali and Nusa Tenggara	Kalimantan	Sulawesi and Papua	Total Segment
Total revenues	985,244	3,812,896	452,857	488,556	5,739,553
Income Segment income	390,954	1,376,271	193,533	241,163	2,201,921
Unallocated operating expenses					(1,594,973)
Income from operations Finance income Tax on finance income					606,948 134,701 (24,477)
Income before income tax Income tax expense - net					717,172 (130,067)
Income for the year					587,105
Segment assets Unallocated assets	437,278	1,773,397	187,625	155,799	2,554,099 2,688,948
Total assets					5,243,047
Segment liabilities Unallocated liabilities	466	3,067	187	22	3,742 1,411,840
Total liabilities					1,415,582
Capital expenditures Depreciation and amortization	6,770 35,480	92,106 232,628	5,656 14,876	3,174 21,698	107,706 304,682

### As of December 31, 2019 and For the Year Then Ended

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 25. SEGMENT INFORMATION (continued)

The Company determines its business segment based on the products sold consisting of fashion and accessories and groceries are as follows:

Year Ended December 31, 2019	Fashion and Accessories	Groceries	Total Segment
Outright sales	3,117,111	1,461,840	4,578,951
Commission on consignment sales	1,007,174	10,273	1,017,447
Cost of outright sales	(1,851,042)	(1,251,275)	(3,102,317)
Gross profit	2,273,243	220,838	2,494,081
Selling expenses	(391,103)	(14,022)	(405,125)
General and administratives expenses	(1,310,908)	(206,566)	(1,517,474)
Other income	15,639	1,747	17,386
Other expenses	(7,311)	(5)	(7,316)
Income from operations	579,560	1,992	581,552
Finance income	159,325	27,575	186,900
Tax on finance income	(29,928)	(5,363)	(35,291)
Income before income tax	708,957	24,204	733,161
Year Ended December 31, 2018	Fashion and Accessories	Groceries	Total Segment
December 31, 2016	and Accessories	Groceries	Total Segment
Outright sales	3,213,775	1,591,348	4,805,123
Commission on consignment sales	20121		
	924,015	10,415	934,430
Cost of outright sales	924,015 (1,883,273)	10,415 (1,349,675)	934,430 (3,232,948)
•		,	•
Cost of outright sales	(1,883,273)	(1,349,675)	(3,232,948)
Cost of outright sales  Gross profit  Selling expenses	(1,883,273) 2,254,517	(1,349,675) <b>252,088</b>	(3,232,948) <b>2,506,605</b>
Cost of outright sales  Gross profit	(1,883,273) <b>2,254,517</b> (408,100)	(1,349,675) <b>252,088</b> (17,071)	(3,232,948) <b>2,506,605</b> (425,171)
Cost of outright sales  Gross profit  Selling expenses General and administratives expenses	(1,883,273) <b>2,254,517</b> (408,100) (1,277,178)	(1,349,675) <b>252,088</b> (17,071) (196,434)	(3,232,948) <b>2,506,605</b> (425,171) (1,473,612)
Cost of outright sales  Gross profit  Selling expenses General and administratives expenses Other income	(1,883,273) <b>2,254,517</b> (408,100) (1,277,178) 17,538	(1,349,675) <b>252,088</b> (17,071) (196,434) 883	(3,232,948) <b>2,506,605</b> (425,171) (1,473,612) 18,421
Cost of outright sales  Gross profit  Selling expenses General and administratives expenses Other income Other expenses	(1,883,273) <b>2,254,517</b> (408,100) (1,277,178) 17,538 (13,558)	(1,349,675) <b>252,088</b> (17,071) (196,434) 883 (5,737)	(3,232,948) <b>2,506,605</b> (425,171) (1,473,612) 18,421 (19,295)
Cost of outright sales  Gross profit  Selling expenses General and administratives expenses Other income Other expenses Income from operations	(1,883,273)  2,254,517  (408,100) (1,277,178) 17,538 (13,558) 573,219	(1,349,675) <b>252,088</b> (17,071) (196,434) 883 (5,737) <b>33,729</b>	(3,232,948) <b>2,506,605</b> (425,171) (1,473,612) 18,421 (19,295) <b>606,948</b>

As of December 31, 2019 and
For the Year Then Ended
(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 26. MONETARY ASSETS AND LIABILITIES IN FOREIGN CURRENCIES

As of December 31, 2019, the Company has monetary assets and liabilities denominated in foreign currencies as follows:

	<b>Equivalent in Rupiah</b>
Assets	
Cash and cash equivalents United States Dollar (US\$12,589,101) Accounts receivable - others	175,001
United States Dollar (US\$9,779)	136
Total	175,137
Liabilities Accounts payable - others	
United States Dollar (US\$92,663)	1,288
Singapore Dollar (Sin\$4,808)	50
Total	1,338
Net monetary assets	173,799

On April 24, 2020, the exchange rates are Rp15,553 (full amount) per US\$1 and Rp10,901 (full amount) per Sin\$1.

If the net monetary assets in foreign currencies as of December 31, 2019 are converted to Rupiah using the exchange rates as of April 24, 2020, the net monetary assets will increase by Rp20.657.

#### 27. FINANCIAL RISK MANAGEMENT OBJECTIVE AND POLICIES

The Company's main financial instruments comprise cash and cash equivalents, time deposits, short-term investments, trade receivables, other receivables, certain security deposits, other non-current assets, trade payables, other payables and accrued expenses.

#### a. Risk Management

The Company is exposed to market risk, credit risk and liquidity risk. Interest to manage any kind of risks has been significantly increased by considering the volatility of financial market both, in Indonesia and international. The Company's senior management oversees the risk management of these risks.

#### Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market prices comprise two type of risks: interest rate risk and foreign currency risk. Financial instruments affected by market risk include cash and cash equivalents, time deposits, short-term investments, other receivables and other payables.

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For the Year Then Ended
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#### 27. FINANCIAL RISK MANAGEMENT OBJECTIVE AND POLICIES (continued)

#### a. Risk Management (continued)

#### Foreign currency risk

Foreign currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchanges rates. The Company's exposure to the risk of changes in foreign exchange rates is related primarily to cash and cash equivalents, time deposits, short-term investments, other receivables and other payables which are denominated in United States Dollar and Singapore Dollar. The Company manages this risk by placing their investment selectively in financial instruments which provide high return on investment, so that the fluctuation of foreign exchange rate can be compensated with the return on investments which are denominated in several foreign currencies.

The following table demonstrates the sensitivity to a reasonably possible change in the Rupiah exchange rate against foreign currencies, with assumption that all other variables held constant, the effect to the income before corporate income tax expense is as follows:

	December	31, 2019	December 31, 2018		
	Change in Rupiah Rate	Effect on Income Before Tax Expenses	Change in Rupiah Rate	Effect on Income Before Tax Expenses	
United States Dollar	+2%	3,477	+2%	3,545	
Singapore Dollar	+2%	(1)	+2%	(1)	
United States Dollar	-2%	(3,477)	-2%	(3,545)	
Singapore Dollar	-2%	1	-2%	1	

#### Credit risk

Credit risk is the risk that the counterparty will not meet its obligation under a financial instrument or customer contract, leading to a financial loss. The Company's financial instruments that have potential credit risk consist of cash and cash equivalents, time deposits, trade receivables, other receivables, certain security deposits and short-term investments. Other than as disclosed below, the Company has no concentration of credit risk.

Credit risk arising from placements of current accounts and deposits is managed in accordance with the Company's policy. Investments of surplus funds are limited for each banks or financial institution and reviewed annually by the Board of Directors. Such limits are set to minimize the concentration of credit risk and therefore mitigate financial loss through potential failure of the banks.

At the reporting date, the Company's maximum exposure to credit risk is represented by the carrying amount of each class of financial assets presented in the statement of financial position.

# As of December 31, 2019 and For the Year Then Ended

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 27. FINANCIAL RISK MANAGEMENT OBJECTIVE AND POLICIES (continued)

#### a. Risk Management (continued)

#### Liquidity risk

Liquidity risk is the risk that occurs when the cash flows position indicates that short-term revenue is insufficient to cover short-term expenditure.

The Company manages liquidity risk by maintaining sufficient cash and marketable securities to enable the Company fulfill the Company's commitments to support the Company's business activities. In addition, the Company continuously controls the projection and actual cash flows and also controls the maturity of financial assets and liabilities.

The tables below summarizes the maturity profile of the Company's financial liabilities based on contractual payments as of December 31, 2019 and 2018:

	< 1 year	1 - 2 years	2 - 3 years	> 3 years	Total
As of December 31, 2019					
Accounts payable - third parties					
Trade	970,449	-	-	-	970,449
Others	79,595	-	-	-	79,595
Accrued expenses	54,846	-	=	-	54,846
Total	1,104,890	-	-	-	1,104,890
	< 1 year	1 - 2 years	2 - 3 years	> 3 years	Total
As of December 31, 2018 Accounts payable - third parties					
Trade	909,334	-	-	-	909,334
Others	31,468	-	-	-	31,468
Accrued expenses	55,193	-	-	-	55,193
Total	995,995	_	-	_	995,995

The table below summarizes the changes in liabilities arising from financing activity:

		For the Year Ended	December 31, 2019	)			
	Beginning Balance	Addition	Cash Flow - Net	Ending Balance			
Cash dividend	-	337,141	(337,141)	-			
		For the Year Ended	December 31, 2018				
	Beginning Balance	Addition	Cash Flow - Net	Ending Balance			
Cash dividend	-	268,913	(268,913)	-			

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For the Year Then Ended
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#### 27. FINANCIAL RISK MANAGEMENT OBJECTIVE AND POLICIES (continued)

#### b. Capital Management

The primary objective of the Company's capital management is to ensure that it maintains healthy capital ratios in order to support its business and maximize shareholder value.

In addition, the Company is also required by the Corporate Law effective August 16, 2007 to contribute and to maintain a non-distributable reserve fund until the said reserve reaches 20% of the issued and fully paid share capital. This externally imposed capital requirement is considered by the Company at the Annual General Shareholders' Meeting ("AGSM").

The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, issue new shares or raise debt financing. No changes were made in the objectives, policies or processes for the years ended December 31, 2019 and 2018.

The Company's policy is to maintain a healthy capital structure in order to secure access to finance at a reasonable cost.

#### 28. FINANCIAL INSTRUMENTS

As of December 31, 2019 and 2018, the carrying amounts of financial assets and liabilities approximate their fair value as follows:

1. Cash and cash equivalents, time deposits, trade receivables and other receivables.

All of the above financial assets represent current assets which due within twelve (12) months, thus the carrying values of the financial assets approximate their fair values.

2. Trade payables, other payables and accrued expenses.

All of the above financial liabilities represent current liabilities which due within twelve (12) months, thus the carrying values of the financial liabilities approximate their fair values.

3. Security deposits and employee receivables, including their current maturities within one (1) year.

Long-term assets which bear no interest are presented at the net present value of the estimated future cash receipts or payments using market interest rate available for debt with approximately similar characteristics.

#### Short-term investments

Fair value of this financial asset is estimated using appropriate valuation techniques with market observable inputs.

As of December 31, 2019 and
For the Year Then Ended
(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 28. FINANCIAL INSTRUMENTS (continued)

#### **Fair Value Hierarchy**

Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurements. The assessment of the significance of a particular input to the fair value measurements requires judgement, and may affect the valuation of the assets and liabilities being measured and their placement within the fair value hierarchy.

The best evidence of fair value is quoted prices in an active market. If the market for a financial instrument is not active, an entity establishes fair value by using a valuation technique. The objective of using a valuation technique is to establish what the transaction price would have been on the measurement date in an arm's length exchange motivated by normal business considerations.

Valuation techniques include using recent arm's length market transactions between knowledgeable, willing parties, if available, reference to the current fair value of another instrument that is substantially the same, discounted cash flow analysis.

If there is a valuation technique commonly used by market participants to price the instrument and that technique has been demonstrated to provide reliable estimates of prices obtained in actual market transactions, the entity uses that technique. The chosen valuation technique makes maximum use of market inputs and relies as little as possible on entity-specific inputs. It incorporates all factors that market participants would consider in setting a price and is consistent with accepted economic methodologies for pricing financial instruments. Periodically, the Company calibrates the valuation technique and tests it for validity using prices from any observable current market transactions in the same instrument (i.e., without modification or repackaging) or based on any available observable market data.

The Company's fair value hierarchy as of December 31, 2019 and 2018 are as follows:

December 31, 2019					
Total	Level 1	Level 2	Level 3		
110,093	110,093	<u>-</u>			
	December 31,	2018			
Total	Level 1	Level 2	Level 3		
86,068	86,068	-			
	110,093	Total Level 1  110,093 110,093  December 31,  Total Level 1	Total         Level 1         Level 2           110,093         110,093         -           December 31, 2018           Total         Level 1         Level 2		

For the years ended December 31, 2019 and 2018, there were no transfers between each level fair value measurements.

### As of December 31, 2019 and For the Year Then Ended

(Expressed in Millions of Rupiah, Unless Otherwise Stated)

#### 28. FINANCIAL INSTRUMENTS (continued)

The following table sets out the carrying values and estimated fair values of the Company's financial instruments as of December 31, 2019 and 2018:

	December 31, 2019		<b>December 31, 2018</b>	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Financial Assets	·			
Cash and cash equivalents	2,208,119	2,208,119	1,950,775	1,950,775
Time deposits	714,600	714,600	464,656	464,656
Accounts receivable				
Trade				
Third parties	12,523	12,523	16,346	16,346
Others				
Related parties	1,961	1,961	1,513	1,513
Third parties	21,003	21,003	19,916	19,916
Short-term investments	110,093	110,093	86,068	86,068
Security deposits	1,209	1,209	1,129	1,129
Other non-current assets	12,327	11,182	18,240	16,019
Total	3,081,835	3,080,690	2,558,643	2,556,422
Financial Liabilities				
Accounts payable - third parties				
Trade	970,449	970,449	909,334	909,334
Others	79,595	79,595	31,468	31,468
Accrued expenses	54,846	54,846	55,193	55,193
Total	1,104,890	1,104,890	995,995	995,995

#### 29. SUPPLEMENTARY CASH FLOWS INFORMATION

	Note	2019	2018
ACTIVITIES NOT AFFECTING CASH FLOWS  Decrease in fair value of    available-for-sale financial assets - net	7	(4,447)	(4,651)
Addition of long-term prepaid rent through reclassification of fixed assets	9,10a	(1,220)	-

# PT RAMAYANA LESTARI SENTOSA Tbk NOTES TO THE FINANCIAL STATEMENTS As of December 31, 2019 and For the Year Then Ended

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#### 30. EVENTS AFTER REPORTING DATE

On January 22, 2020, the Company entered into a license agreement for using Sabar Subur store name, which will be used as the name of the Company's supermarket amounting to Rp2,000 for three (3) years.

On February 4, 2020, the Company has sold the short-term investment of Obligasi Sukuk Mudharabah Subordinasi I Bank BRI Syariah Tahun 2016 amounting to Rp5,000 with net sales price of Rp5,043, and resulting net gain of Rp43.

On March 31, 2020, the Government issued a Government Regulation in lieu of the Law of the Republic of Indonesia Number 1 Year 2020 which stipulates, among others, reduction to the tax rates for corporate income tax payers and permanent establishments entities from previously 25% to become 22% for fiscal years 2020 and 2021 and 20% starting fiscal year 2022 and onwards, and further reduction of 3% for corporate income tax payers that fulfill certain criteria.

The new tax rates will be used as reference to measure the current and deferred tax assets and liabilities starting from the enactment date of the new regulation on March 31, 2020.

The Company's operation may be adversely impacted by the outbreak of Covid-19. The adverse effects of Covid-19 to the global and Indonesia economy includes negative effect to economic growth, decline in capital markets, increase in credit risk, depreciation of foreign currency exchange rates and disruption of business operation. The future effects of the outbreak of Covid-19 to Indonesia and the Company are unclear at this time. A significant rise in the number of Covid-19 infections or prolongation of the outbreak could have severe affect to Indonesia and the Company. However, future effects will also depend on the effectiveness of policy responses issued by the Government of the Republic of Indonesia in response to the epidemic.

As of the date of these financial statements, there has been a decline in the Indonesia Stock Exchange Composite Bond Index ("IHSG"), Indonesia Composite Bond Index ("ICBI") and Rupiah foreign currency exchange rates which contributed by the impact of Covid-19. However, specific impact to the Company's business, earnings and recoverability of assets and liabilities are not possible to be determined as this stage. Such effects will be reported when they are known and can be estimated.